

Livescan Purchase vs. Livescan as a Service Option

Quick Comparison Purchase Vs. LSAAS					
	Description	Livescan + Printer + Mug Shot Camera	Livescan + Printer	Livescan + Camera	Livescan Only
(a)	Purchase - Agency Upfront Cost	\$ 12,665.00	\$ 11,065.00	\$ 11,065.00	\$ 9,465.00
(b)	LSAAS - Agency Upfront Cost	\$0.00	\$0.00	\$0.00	\$0.00
(c)	Purchase - Total 5 year Cost	\$ 33,317.71	\$ 30,885.16	\$ 30,466.80	\$ 28,264.36
(d)	LSAAS - Total 5 Year Cost	\$ 32,960.00	\$ 29,640.00	\$ 29,570.00	\$ 26,250.00
<i>See letter reference for calculation (a,b,c,d) on below tables</i>					

Purchase Options					
	Purchase Option	Livescan + Printer + Mug Shot Camera	Livescan + Printer	Livescan + Camera	Livescan Only
	Description	State Contract Cost	State Contract Cost	State Contract Cost	State Contract Cost
	Livescan Base Cost	\$ 16,090.00	\$ 16,090.00	\$ 16,090.00	\$ 16,090.00
	Mug Photo Option Base Cost	\$ 1,600.00	\$ -	\$ 1,600.00	\$ -
	Printer Option Base Cost	\$ 1,600.00	\$ 1,600.00	\$ -	\$ -
	Total cost at time of order	\$ 19,290.00	\$ 17,690.00	\$ 17,690.00	\$ 16,090.00
	Appropriation Credit	\$ (6,625.00)	\$ (6,625.00)	\$ (6,625.00)	\$ (6,625.00)
(a)	Upfront Cost to Agency at time of order - Purchase Option	\$ 12,665.00	\$ 11,065.00	\$ 11,065.00	\$ 9,465.00
	Future Maintenance Costs				
	<i>* Cost to Agency in the event the State Appropriation does not cover Livescan Maintenance</i>				
	9x5 Maintenance - Year 1	\$0 - warranty	\$0 - warranty	\$0 - warranty	\$0 - warranty
	9x5 Maintenance - Year 2	\$ 3,353.00	\$ 3,154.00	\$ 3,054.00	\$ 2,910.00
	9x5 Maintenance - Year 3	\$ 3,453.59	\$ 3,248.62	\$ 3,145.62	\$ 2,997.30
	9x5 Maintenance - Year 4	\$ 3,557.20	\$ 3,346.08	\$ 3,239.99	\$ 3,087.22
	9x5 Maintenance - Year 5	\$ 3,663.92	\$ 3,446.46	\$ 3,337.19	\$ 3,179.84
	Total Maintenance Costs	\$ 14,027.71	\$ 13,195.16	\$ 12,776.80	\$ 12,174.36
(c)	Total 5 Year Cost	\$ 33,317.71	\$ 30,885.16	\$ 30,466.80	\$ 28,264.36
<i>(Increase in Maintenance due to 3% increase per state contract per year)</i>					

Livescan As a Service Subscription Options				
Subscription Option for 8 x 5 Contract	Live Scan + Printer + Mug Shot Camera	Livescan + Printer	Livescan + Mug Photo	Livescan Only
Livescan Base Cost	\$ 5,250.00	\$ 5,250.00	\$ 5,250.00	\$ 5,250.00
Mug Shot Camera Cost	\$ 664.00	\$ -	\$ 664.00	\$ -
Livescan Printer Cost	\$ 678.00	\$ 678.00	\$ -	\$ -
Total Yearly Subscription / Cost at time of Order	\$ 6,592.00	\$ 5,928.00	\$ 5,914.00	\$ 5,250.00
Less State Appropriation	\$ (6,625.00)	\$ (6,625.00)	\$ (6,625.00)	\$ (6,625.00)
(b) Upfront Cost to Agency at time of Order	\$0.00	\$0.00	\$0.00	\$0.00
Future Subscription Costs				
<i>* Cost to Agency in the event the State Appropriation does not cover Livescan Maintenance</i>				
Year One Subscription Cost	\$0 - paid by appropriation	\$0 - paid by appropriation	\$0 - paid by appropriation	\$0 - paid by appropriation
Year Two Subscription Cost	\$ 6,592.00	\$ 5,928.00	\$ 5,914.00	\$ 5,250.00
Year Three Subscription Cost	\$ 6,592.00	\$ 5,928.00	\$ 5,914.00	\$ 5,250.00
Year Four Subscription Cost	\$ 6,592.00	\$ 5,928.00	\$ 5,914.00	\$ 5,250.00
Year Five Subscription Cost	\$ 6,592.00	\$ 5,928.00	\$ 5,914.00	\$ 5,250.00
Total Future Subscription Costs	\$ 26,368.00	\$ 23,712.00	\$ 23,656.00	\$ 21,000.00
(d) Total 5 Year Cost	\$ 32,960.00	\$ 29,640.00	\$ 29,570.00	\$ 26,250.00

Details of the **Purchase option** include:

- The comparison above is for a five-year period. However, purchased devices can be in service for shorter or longer periods of time, depending on durability issues, environment, end-of-life (EOL) software/operation systems, maintaining an active maintenance contract, etc.
- The above table provides for the first five years maintenance. To project for future years, maintenance may be calculated by adding 3% to the previous year's maintenance cost, continuing annually thereafter. For example, if the maintenance cost for the fifth year is \$3,663.91, then the estimated maintenance cost would be \$3,773.83 for the sixth year.
- Purchased devices do **not** qualify for an automatic upgrade to a newer device if a newer device/software platform is introduced during the time of ownership, even if maintenance costs are paid.
- Any additional connection or interface fees are not included in these prices --if needed these are additional charges.

Details of the **LAAS option** include:

- Agencies or city councils/county commissions sign a 5-year contract with Idemia, agreeing to pay subscription on the device for the 5-year time frame.
- Subscription fees are a fixed cost and will not increase during the 5-year contract.
- The same options are available as with a purchase, such as the Mug Photo Camera, FBI Certified Duplex Card Printer (Finger and Palm) Capture in addition to the Desktop Livescan that includes tenprint and palm print capture on the latest software version available.
- As agencies do not purchase the device, there is not a large upfront cost. Once the subscription plan is selected, agencies simply begin paying subscription on the device with no additional maintenance cost.
- Any additional connection or interface fees are not included in the subscription --if needed these are additional charges.
- At the end of the 5-year term, agencies have the option to:
 1. Purchase the device they have been using during the 5-year contract via the “buyout clause” for a cost of \$3,200 and may purchase a maintenance plan to cover the equipment.
 2. Sign another 5-year contract and agree to another 5-year subscription, Idemia providing a **new** livescan to the agency for the next 5 years.
 3. Do nothing and return the equipment.